

The Historic
Bank Street Memorial Baptist Church
7036 CHESAPEAKE BOULEVARD NORFOLK, VIRGINIA 23513
Proclaiming, Serving and Giving Thanks
... Since 1840

OFFICE PHONE:
(757) 857-0197

FAX: (757) 857-0198

REV. DR. CEDRIC KIRKLAND-HARRIS
SENIOR PASTOR
REV. FRANCINE GIBSON
MINISTER OF CHURCH AND COMMUNITY DEVELOPMENT
REV. THOMASINE REID
MINISTER OF YOUTH AND CHRISTIAN EDUCATION
DR. CARL G. HARRIS, JR.
MINISTER OF MUSIC



DEACON MELVIN J. WALKER
CHAIR, MINISTRY OF DEACONS
DR. JOSEPH L. BOYD
CHAIR, MINISTRY OF TRUSTEES
DEACONESS ANNE C. BURTON
CHAIR, MINISTRY OF DEACONESS
MRS. THELMA H. WILLIAMS
CHAIR, MINISTRY OF CHRISTIAN EDUCATION

Dear Colleagues in Ministry:

I am pleased to write this letter of recommendation for JHM Associates. JHM Associates is an organization whose mission is to facilitate religious and non-profit organizations in their capital campaign efforts. Over the last several months, JHM Associates assisted Bank Street Church in our capital campaign initiative designed to support our acquisition of an adjacent shopping center, expansion of parking, and renovations on our existing building. I am most impressed with their professionalism, sensitivities regarding the complexities of raising funds within an historic African American church, and, most importantly, their own commitment to stewardship and christian discipleship.

As church leaders, we are well aware of the strain placed on our operational budgets as we attempt to deal with debt management for building projects, while at the same time keep our current church ministries functional. A capital campaign can relieve the stress and strain. Further, you will be amazed (as I have been) regarding the positive response of your church members. The sacrificial pledges and offerings that we have received not only has supported our acquisition and building efforts, but even more, has provide a tremendous insight into our giving potential. Capital campaign are never to be a substitute for christian stewardship. However, what we are seeing is how a capital campaign can be a springboard for stewardship renewal.

JHM Associates can assist you and your church with feasibility studies, capital campaigns to support building projects, as well as with raising funds to alleviate current debt freeing your operational budget from the stress and strain of monthly mortgage payments. Just think how much money your church can save by paying off their debt! Or, if you prefer, just think about the cash position your church can enjoy by having ample funds to manage cash flow. There is so much more that I can and am willing to share with you about the benefits of a capital campaign and the services of JHM Associates. Please feel free to call.

Sincerely,

Cedric Kirkland-Harris

"Christian Disciples Being and Building the Kingdom of God"